

## OHIO TURNPIKE AND INFRASTRUCTURE COMMISSION

### Resolution Authorizing Agreements for Janitorial Services with Any Domestic Work, Inc. at the Great Lakes and Towpath Service Plazas in the Amount of \$633,600.00 Per Year and with Weaver Industries at the Portage and Brady's Leap Service Plazas in the Amount of \$714,000.00 Per Year for Period of Three Years with Options to Renew for Three Additional Two-Year Terms

WHEREAS, on August 16, 2017, the Ohio Turnpike and Infrastructure Commission ("Commission") issued its Requests for Proposals ("RFP") to furnish janitorial services at the Commission's Great Lakes and Towpath Service Plazas and Portage and Brady's Leap Service Plazas for an initial term of three years, with up to three successive, two-year renewal periods, and an option to assign the duty to perform Janitorial Services at the Mahoning Valley and Glacier Hills Service Plazas; and

WHEREAS, on September 15, 2017, three firms submitted Proposals to furnish the janitorial services at the Commission's Great Lakes and Towpath Service Plazas, four firms submitted Proposals to furnish janitorial services at the Commission's Portage and Brady's Leap Service Plazas, and one firm submitted a proposal to give the Commission the option to obtain Janitorial Services at the Mahoning Valley and Glacier Hills Service Plazas upon expiration or termination of the current agreement; and

WHEREAS, an Evaluation Team comprised of the Eastern Division and Western Division Service Plaza Managers, the Director of Service Plaza Operations and the respective Service Plaza Managers for each Plaza under consideration reviewed the Proposals and awarded technical scores to each Respondent; and

WHEREAS, the Business Inclusion Program Manager in the Office of Diversity and Inclusion reviewed the participation commitments that each respondent made to firms certified as small, minority or otherwise disadvantaged enterprises and determined that the proposal of ABM Industry Group, LLC, of Cincinnati, Ohio, was nonresponsive to the RFP based on its failure to achieve the program goal or document that its failure occurred despite its good faith efforts; and

WHEREAS, the sealed price proposals were opened separately and reviewed after the technical scores were assigned to each proposal, and the Evaluation Team, in consultation with the Director of Contracts Administration, determined that selecting the proposal from Any Domestic Work, Inc. for the Great Lakes and Towpath Service Plazas and the proposal from Weaver Industries, Inc. serve the best interests of the Commission based on the combined merits of the technical proposals and pricing; and

WHEREAS, the Evaluation Team, the Office of Equity and Inclusion and the Director of Contracts Administration recommend that the Commission approve agreements as a result of this process based on the Proposal submitted by **Any Domestic Work, Inc. dba A.D.W., Inc.**, of **Parma, Ohio**, for the Great Lakes and Towpath Service Plazas and the Proposal submitted by **Weaver Industries, Inc.**, of **Akron, Ohio**, for the Portage and Brady's Leap Service Plazas, which accepting the following price proposals serve the best interests of the Commission:

<u>Contractor</u>	<u>Service Plazas</u>	<u>Monthly</u>	<u>Annually</u>
Any Domestic Work, Inc.	Great Lakes and Towpath (Combined)	\$52,800.00	\$633,600.00
Weaver Industries, Inc.	Portage and Brady's Leap (Combined)	\$59,500.00	\$714,000.00

WHEREAS, the Executive Director has reviewed the written recommendations and concurs with the selection of Any Domestic Work, Inc. and Weaver Industries, Inc. to perform the necessary services.

NOW, THEREFORE, BE IT

RESOLVED by the Ohio Turnpike and Infrastructure Commission that the Proposal submitted by Any Domestic Work, Inc. is selected as the best received to perform janitorial services at the Great Lakes and Towpath Service Plazas for \$633,600.00 per year, and the Proposal submitted by Weaver Industries, Inc. is selected as the best received to perform janitorial services at the Portage and Brady's Leap Service Plazas for \$714,000.00 per year, and that the Executive Director is authorized to enter into an agreement on the basis of both Proposals for a term of three years, with two two-year options to renew.

**(Resolution No. 50-2017 adopted October 16, 2017)**